

To Whom This May Concern:

Thank you for your interest in becoming a dealer for T.M. Cobb. Your business is very important to us, and customer service is of the highest priority for us. Please understand that this process takes about 3 to 4 weeks to have a final answer. The steps in this process are outlined below. Please take a few minutes to go over them, and know that at any time during this process you can reach out to your contact for an update on where you are in the process.

- 1) Initial phone interview conducted to learn who you are and what your business is about.
- 2) Request to be Established form is sent to you via email to be filled out. Upon completion, this form will be returned to TM Cobb for review by Sales Management.
- 3) An Interview will be scheduled by the salesperson responsible for your area.
- 4) Credit application and Resale certificate sent to you via email to be completely filled out and sent back. These forms must be filled out completely and signed by the owner or a company executive.
- 5) All forms will be reviewed by our management team and a decision will be communicated within 5-7 working days.

Please note, every step in this process is contingent on the step before and relies on the information being complete.

Thank you.

T.M. Cobb Co.

CORPORATE OFFICE: 500 PALMYRITA AVE., RIVERSIDE, CA 92507 951/248-2440 FAX: 951/248-2488 www.tmcobb.com OFFICES: RIVERSIDE, OXNARD, SACRAMENTO MANUFACTURING PLANTS: STOCKTON, RIVERSIDE, SAN BERNARDINO Proudly Manufacturing



Request To Be Established As A T.M. Cobb Dealer

Business N	lame			Date		
Phone #		Fax #	(Contact Name		
Contact Er	Contact Email Email for Specials/Promotions					
Request C	Order Acknowled	lgements Via: Em	nail	Fax		
Bi	lling Address			Shipping Address		
		dual Corporation	n Partnershi	ip Resale Number:(Include F		
Annual Sal	les = \$	Estimate	ed Monthly Pure	chases From Cobb \$		
Date Business Established Number of Employee's						
Square Feet Occupied Rent Own Showroom Yes No						
To better understand your business, please note which description listed below best describes your organization:						
Manufactu	ring Retail _	Export Te	nant Improvem	ents Contractor Sales		
Brand Nan	ne Products Purch	ased:				
Moulding		Vendor		Current Monthly Purchases \$		
Windows		Vendor		Current Monthly Purchases \$		
Doors		Vendor		Current Monthly Purchases \$		
Hardware		Vendor		Current Monthly Purchases \$\$		
Type of Ac	ccount Terms Req	uested: Open C	C.O.D	_		
Delivery	or I wish to W	ill Call				
T.M AT 500 RIV	RETURN THIS 4. COBB COMPANY TN: Starla Crowle PALMYRITA AVE VERSIDE, CA 92507 X # (800)464-0259					
	T.M. COBB USE ONLY					
	S.M.A S.T P.F.L S.B T.R.	ES DEPARTMENT	LT. OTHER DATE	CREDIT DEPARTMENT		